



NAPCO, a Westlake company
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Date: August 31, 2020

To: All Municipal Customers

From: Brent Wetmore, Vice President Sales

Subject: PVC Pipe Prices—Municipal Products

Earlier today NAPCO was informed that Westlake/Axiall's Lake Charles, LA facilities have been adversely impacted by Hurricane Laura resulting in a shutdown of Westlake's plant operations. As a result, Westlake Vinyl's, Inc and Axiall, LLC declared a system-wide force majeure condition for PVC and VCM manufactured and shipped from its North American operations. At this time, we are not able to predict the duration of this force majeure condition. This situation will cause supply disruptions and limit Westlake's ability to meet anticipated PVC resin demand and thus NAPCO's ability to manufacture pipe.

As a result, we have no choice but to implement the following PVC Pipe price increase effective Sept 1st (this increase supersedes our Aug 26th announcement).

Immediate Shipments Block (immediate release subject to availability)

To ensure we are able to meet demand and honor previous commitments we will continue to limit orders to 2 T/L's maximum per customer.

All previous quotations are cancelled.

At this time all orders in the system within terms will be honored.

We regret any inconveniences this causes your company. We appreciate your support and will continue to work hard to meet the commitments we have made.

If you have any questions regarding product availability or this price increase, please contact your Regional North American Pipe Sales Manager or Sales Director.